



COST SAVINGS PROGRAM

QUANTIFYING THE VALUE WE ADD



WE LISTEN. WE OBSERVE. WE OPTIMIZE.

10 STEPS

TO SAVE COSTS & OPTIMIZE TIME

Dynabrade provides the service of documenting cost savings to improve our customer's profitability and strengthen our relationship with our business partners. An avenue to solidify that relationship is to reduce the amount of time it takes to achieve the desired outcome from their operations. Even saving just a few minutes per part can equate to a significant cost savings throughout the year.

Substantial cost savings can be achieved by using high-quality, American made Dynabrade products and by focusing on reducing cycle times for labor intensive operations.



STEP 1

QUALIFY THE ACCOUNT

- Identify and evaluate current process
- Identify annual usages, terms and inventory

Any manufacturer interested in increasing profitability!

STEP 6

TEST PHASE

- Establish communication path and frequency
- Consistent updates on measurables

STEP 2

IDENTIFY THE GOALS

- Identify clear goals
- Identify the "wins" for all parties

For Example: Decrease Time Per Part, Eliminate Rework, and Enhance Safety

STEP 7

RECORD THE DATA

- Cost savings template



STEP 3

SUPPORTING ROLES

- Identify key contacts
- Identify what's being measured

Can be: Operators, Foreman, Engineers, Owners



STEP 8

PRESENT THE FINDINGS

- Present the findings
- Executive summary for management



STEP 4

OPTIMIZING A WORKSTATION

- Performance Assurance Case
- Get the right finish the first time measured

Note: Performance Assurance Case is critical for establishing a baseline for cost savings



STEP 9

IMPLEMENT

- Establish timetable
- Establish terms and conditions



STEP 5

TRAINING

- Training on optimized workstation
- All parties receive training

For Example: Lubrication Frequency, Safety Best Practices



STEP 10

POST CONVERSION

- Establish frequency of reviews
- Continue training as needed



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PERFORMANCE ASSURANCE CASE FOR OPTIMAL DYNABRADE TOOL PERFORMANCE

The "All-in-One" case to improve your efficiency. Audit and increase your performance with this complete kit by Dynabrade.



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COST SAVINGS SYSTEM **D16-08**

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Dynabrade, Inc. 8989 Sheridan Drive | Clarence, New York 14031 | 1.800.828.7333